

C&I Insight

Fall/Winter2018

Rising from the Ashes: Nehemiah Manufacturing CE Event

You may have already heard from your colleagues that this was one of the best programs we ever had. The entire process of from start to finish including cleaning up the old Queen City Barrel site and the money required to do it, took a special team. A team was assembled to come up with a plan of action and detail all the costs and apply for money to assist with the effort. The marketing of the land was another story and the potential buyer was waiting on licensee contracts, didn't have a budget and didn't know what their space requirements were initially. In the end, it all came together and Nehemiah, along with the Beacon of Hope Foundation, give residents that may have a criminal background (which is one in 5 residents of Hamilton County) a second chance at employment and thus a life outside of prison walls. We heard several amazing stories from current employees.

We would like to extend a very special thank you to Erin Casey who led the program and did the legwork to make it happen. Also we would like to thank Power Engineering for being a sponsor of this event as well as the NATIONAL ASSOCIATION OF REALTORS® who provided us with a grant to assist in bringing the program to our membership.







Commercial Top Producer Reception

Join us as we celebrate some of the best in the business! This event draws a large crowd and provides great networking between sponsors, affiliate members and brokers.

Date: Wednesday, January 30, 2019 Place: Hyde Park Country Club

Time: 5:00 p.m.— 7:00 p.m.

Cost: Free for members of the Top Producers Club, \$10 for members and \$20 for non-members

RSV: michelle@crecgd.org

Affordability, Disruption & Rising Interest Rates Lead Top Ten Issues Facing Real Estate

BOSTON (November 4, 2018) – Housing affordability, disruptive technology and rising interest rates were just some of the issues the Counselors of Real Estate named most likely to affect the real estate industry during a session titled "Update: The Top Ten Impacts on Real Estate 2018-2019" at NAR's 2018 REALTORS® Conference & Expo.

Read More Here

Realtors® Express Confidence in Commercial Real Estate, See a Stable Year to Come

BOSTON (November 2, 2018) — While challenges face many of America's commercial real estate markets, Realtors® specializing in the sector should have confidence for growth to remain steady in the coming year. That's according to the sentiments of two economists who spoke at a commercial economic issues and trends forum today at the 2018 REALTORS® Conference & Expo in Boston.

National Association of Realtors® Chief Economist Lawrence Yun was joined by Dr. Sean Snaith, Director of the University of Central Florida's Institute for Economic Competitiveness, to discuss their outlook on the commercial real estate market.

Read More Here

Commercial Economic Issues and Trends Forum

Economic Trends and Outlook in a Rising Interest Rate Environment

Lawrence Yun, PhD Chief Economist, National Association of REALTORS®

Click here to read more

CE Event: The Nuts and Bolts of saving energy for building occupants and getting special financing to pay for it



This program received great reviews from attendees! We hope to see you at one of our education seminars in 2019! Education Committee members pictured above: Dave Noonan, Megan Fair and John Condorodis with Dee Martir, Director of Ohio Pace for the Greater Cincinnati Energy Alliance (GCEA).

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<u>The Commercial Real Estate Council of Greater Cincinnati (CRECGC)</u> is a division of the <u>Cincinnati Area Board of Realtors</u>, a regional trade association dedicated to serving commercial and residential real estate interests throughout the Greater Cincinnati, Tri-State region.

We strive to make this region's commercial real estate community a more conducive environment for business.

Comprised of more than 300 commercial brokers and affiliated professionals, we are a member-driven, customer-focused service organization that exists to enhance members' ability to serve the public ethically, professionally and successfully.

We are dedicated to preserving and enhancing the rights of property owners.

We are affiliated with both the Ohio Association of Realtors® and the National Association of Realtors®, representing more than 28,000 and 1,000,000 Realtor® members respectively.



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> Division of the Cincinnati Area Board of REALTORS®

Benefits of Membership

Thank you for your continued membership in the Commercial Real Estate Council of Greater Cincinnati. Please note below many of the benefits included in your membership:

- All benefits offered by the Cincinnati Area Board of Realtors two memberships for the price of one!
- FREE Commercial CE Courses saving you money!
- Free Four (4) Core Courses saving you money!
- Access to Commercial Contracts saving you money!
- Access to Commercial Council newsletter and website
- Yearly opportunity to apply for Top Producer Club
- · Lobbying and advocacy efforts at the state, local and national levels
- CABR Affinity Programs https://www.cabr.org/your-membership/affinity-programs/
- Code of Ethics Enforcement Process

The CABR professional standards review process is one of the most important benefits of REALTOR® membership. Those who pledge to uphold the Code, depend on the association to enforce the Code and educate Board members of their obligations of REALTOR® membership. The Cincinnati Area Board of REALTORS® has various options for Code of Ethics enforcement and addressing complaints that may or may not be possible infractions of the Code.

As a member of the Commercial Real Estate Council of Greater Cincinnati (CRECGC), you are also a member and receive benefits from several initiatives, programs and resources performed on your behalf by the following associations

The Ohio Association of REALTORS® (OAR)

- State Lobbying www.ohiorealtors.org/legislation/
- Affinity Programs <u>www.ohiorealtors.org/the-ohio-realtors-advantage-</u> member-benefits/
- Education & Training www.ohiorealtors.org/education/

The National Association of REALTORS® (NAR) - www.nar.realtor/commercial

- Lobbying at the national level www.nar.realtor/political-advocacy
- Affinity programs www.nar.realtor/realtor-benefits-program
- Education & Training www.nar.realtor/education
- Access free monthly webinars from NAR www.realtor.org/commercial/educational-opportunities
- Realtors Property Resource (National online database of property) available to all Realtor members - blog training section (left section of commercial page): http://blog.narrpr.com/commercial/
- And much more ...

The term REALTOR® ... wear it proudly.